

# Panorama

*Business News Exclusively for Chamber Members*

Celebrating our 51<sup>st</sup> Anniversary: 1957-2008

MILPITAS CHAMBER OF COMMERCE NEWSLETTER

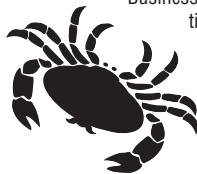
**FEBRUARY 2008**



## Chamber's 15th Annual Crab Feed Slated for Friday, March 7th at Napredak Hall

*Limited seating...so register early*

Circle Friday, March 7th on your calendar and plan for another exciting and fun-filled evening of delicious cold crab, salad, pasta, great garlic bread and sinfully delicious desserts. The chamber's annual crab feed offers something for everyone and Chamber V.P./Chair, Jeanne Mader has assured us this will be an event to remember...it has something for everyone! KeyPoint Credit Union will be presenting a "Red Carpet Cocktail Hour", from 5:00 to 6:00 p.m. in our Silent Auction Room. For one hour guests will join us for an exclusive pre-event silent auction preview while enjoying tasty hors d'oeuvres and beverages. A limited number of tickets may be purchased at the door or at the chamber office for \$10. Remember 50% of the silent auction proceeds are donated to the Milpitas Unified School District.



Businesses that are interested in donating an item for the Silent Auction may contact the chamber office at 262-2613. The following sponsorship opportunities are available: Cruise Ship Platinum Level-\$2,500; Yacht Club Silver Level-\$2,000; Sailboat Gold Level-\$1,500; Houseboat Bronze Level-\$750 and Catamaran Patron Level - \$500. The Crab Feed Committee welcomes your support. Call the office at 262-2613 for details.

*Story continued on page 6*

## Distinguished Speaker Series Sponsored by Milpitas Rotary and Milpitas Chamber

### Santa Clara County Superior Court Judge Erica Yew

**Monday, March 10, 2008- 12:00 Noon**  
at Embassy Suites Hotel-901 E. Calaveras Blvd.

Santa Clara County Superior Court Judge Erica Yew will be the guest speaker on Monday, March 10th for the Distinguished Speaker Series sponsored by the Milpitas Rotary Club and Milpitas Chamber. The Rotary Club's buffet luncheon will begin at 12:00 Noon, followed by a welcome from Rotary President Colleen Noll, and guest Speaker Judge Erica Yew.

Governor Gray Davis appointed Yew to the Santa Clara County Superior Court on October 2, 2001. Yew is the first Asian-America female appointed to this bench.

Judge Yew currently serves on the California Judicial Council Kleps Award Committee and on the Judicial



Council Task Force on Self-Represented Litigants. She is also the Immediate Past President of the NAPABA Judicial Council, which is the national association of Asian American judicial officers. She is a board member of Greater San Jose after School All Stars, a national organization founded by California Governor Arnold Schwarzenegger to promote after-school activities. Yew also serves on the Advisory Board for Latinas Contra Cancer, the Santa Clara County Law Library Board of Trustees, the Good Samaritan Hospital Board, and the Asian Pacific American Leadership Institute (APALI) Board. In 2006, Yew served on the California State Bar and Santa Clara County Bar Association Pipeline Task Forces on Diversity. Also in 2006, Yew established a program through which county-wide collaborative workshops are offered to serve victims of domestic violence. Finally, she is an American Leadership Forum senior fellow, Class XV.

Judge Yew is a frequent speaker at colleges and law schools and mentors a number of students and attorneys.

The luncheon fee is \$17. For more information go to Milpitas Rotary.org, or call the Milpitas Chamber at 262-2613.

## Director Alan Huang Kicks Off Series Planning Your Business For Success

**Thursday, February 21, 6:00 to 7:00 p.m.**  
Milpitas Chamber Office – 828 N. Hillview Drive

The one thing you have to do to create the business of your dreams is to have a dream... So driving your dream car requires a destination. Now, how is that relevant to you and your business?

Starting, running, and building a business is a lot like driving a car. It is a given that we constantly seek to increase profits, improve efficiency, manage employees, etc. to keep the business going. However, many business owners overlook a more important point: having a destination, or compelling vision, for the effort to be meaningful. What is the point of making our car run faster and more fuel efficient if we don't know where we want to go? If we are investing valuable money, time, and effort in our business, shouldn't we demand a worthy destination?

So what is your "destination," for venturing out and starting your own business? At the beginning of this New Year, this is a particularly appropriate question. Take some time to chart your own destiny. Here is a challenge: how many of the following questions can you answer?

1. What is the grand purpose and mission that your business exists to serve, and why should you get out of bed every morning to pursue them?
2. What are the reasons customers choose to buy from you and stay with you?



*Story continued on page 6*

**Knights of Columbus Council 5796 Accepting Nominations  
For the 2008 Milpitas Citizen of the Year**  
(See Page 6 for details)

**Alan Weiner, author "Just Before the Giggle"**  
February 26, 7:00 p.m., Omega Restaurant, 90 S. Park  
Victoria, Milpitas (See flyer inside this newsletter)

**Business After Hours Membership Mixer**  
Wednesday, Feb. 6, 2008, 5:00-7:30 pm  
Dave & Buster's Restaurant  
940 Great Mall Drive, Milpitas

**Milpitas New Brand Image**  
Milpitas...life@your pace  
See Page 4 for details

**Business After Hours Membership Mixer**  
Wednesday, Mar. 26, 2008, 5:00-7:30 pm  
U.S. Bank  
100 N. Milpitas Boulevard, Milpitas

# Your Chamber

- President . . . . . **NICKY WU**  
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## BOARD OF DIRECTORS

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- Gaye Morando, Executive Director and Newsletter Editor  
Marilyn Hay, Office Manager

### The Chamber of Commerce

#### VISION

is to be recognized as the premier business resource who strives to ensure a healthy economic environment for our community through effective business-to-business interaction.



Gateway to Silicon Valley™

828 N. Hillview Drive  
Milpitas, CA 95035  
(408) 262-2613  
Fax (408) 262-2823

Email: [info@milpitaschamber.com](mailto:info@milpitaschamber.com)  
Website: [www.milpitaschamber.com](http://www.milpitaschamber.com)

# A Message from...

*Guest columnist Dennis King,  
Executive Director for the Hispanic  
Chamber of Commerce Silicon Valley*



Good morning, Milpitas. Buenos dias!

Greetings to our friends and partners at the Milpitas Chamber of Commerce.

It has been an honor to team up with you on so many concerns and occasions. It has been a particular pleasure to attend so many of your functions over the years.

President Nicky Wu's leadership as a successful entrepreneur who is deeply involved and committed to building community is greatly respected. Given Silicon Valley's rate of change, Gaye Morando's steady hand at the helm of the Milpitas Chamber is remarkable and appreciated. Gaye is more than an irreplaceable institutional memory, she is the heart and soul of the Milpitas Chamber. For many of us in the chamber business, Gaye continues to be an inspiration and a guiding light.

Our chambers have much in common. Both of our chambers are vigorous advocates for our members and the communities we serve. Both are committed to providing them access to the information and resources needed to help them succeed in their endeavors.

The Hispanic Chamber of Commerce Silicon Valley fosters economic development via education and enterprise. We offer a wide variety of workshops, seminars and training programs for local entrepreneurs and owners of microenterprises and small businesses. Each year for the past four years, between nearly 600 and 1,000 local residents attended our various business training sessions. Sessions are in English, Spanish or both.

The Hispanic Chamber of Commerce Silicon Valley has been serving Santa Clara County for more than fifty years. (The Milpitas Chamber and the Hispanic Chamber have similar birthyears!) Our chamber is the oldest ethnic chamber of commerce in Silicon Valley. It is the oldest Hispanic chamber in the state of California.

Working together, the Milpitas Chamber and the Hispanic Chamber continue to nurture a network of other city and ethnic chambers and business service providers. Working together we are building stronger communities and a better tomorrow. May that partnership endure and our people prosper.

Salud, mi amigos.

### **The Milpitas Chamber of Commerce 2008 Mission Statement:**

*The Mission of the Milpitas Chamber of Commerce is to be the central source of information and activities to enhance the success of our City, of our business community in general and of our members in particular.*

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# MOD - MEMBERS OFFER DISCOUNTS

The M.O.D. program allows Chamber members the opportunity to offer their goods or service at a discounted price to other Chamber members, thus promoting inter-member purchases. Remember to identify yourself as a Chamber member when you contact these members so you can receive your discount.

**A STORAGE CITY MILPITAS** - 324 S. Main Street, Milpitas (408) 262-4000  
YOUR NEIGHBORHOOD SELF-STORAGE. CHAMBER MEMBERS RECEIVE 2ND FULL MONTH FREE. NEW CUSTOMERS ONLY.

**A TOOL SHED EQUIPMENT RENTALS** - 1300 S. Main Street, Milpitas (408) 263-7368  
10% OFF ALL EQUIPMENT FOR CURRENT CHAMBER MEMBERS.

**ALPHA VIDEO SERVICES** - (408) 946-1231 - Angelo Delegeane  
10% DISCOUNT TO CHAMBER MEMBERS.

**ARBONNE INTERNATIONAL** - 1253 Madalen Drive, Milpitas, (408) 458-0810  
20% DISCOUNT ON ALL PRODUCTS [WWW.SKINOFBEAUTY.MYARBONNE.COM](http://WWW.SKINOFBEAUTY.MYARBONNE.COM)  
MUST PHONE IN ORDER TO RECEIVE DISCOUNT OR EMAIL: [RUTHVAN@MYARBONNE.COM](mailto:RUTHVAN@MYARBONNE.COM)

**ATTUNED DENTAL CARE** - 1105 S. Park Victoria (408) 263-3090 - We do Cosmetic/General Dentistry  
20% OFF ON MOST SERVICES.

**AVIS RENT A CAR** - 148 W. Calaveras Blvd., Milpitas (408) 942-3300  
RECEIVE 10% DISCOUNT ON CAR RENTAL AS A MEMBER OF THE MILPITAS CHAMBER OF COMMERCE AT MILPITAS LOCATION.

**THE BRADLEY GROUP REAL ESTATE PLANNERS** - [www.thebradleyteam.com](http://www.thebradleyteam.com) (408) 729-4663  
UP TO \$10,000 CASH REWARDS PER TRANSACTION. BUY, SELL OR REFINANCE YOUR HOME.

**CALIFORNIA OVERNIGHT** - 865 Sinclair Frontage Rd., Milpitas (408) 719-1149 Ext. 102  
CALIFORNIA OVERNIGHT OFFERS RATES 40% BELOW FED EX. FOR CHAMBER MEMBERS. WE WILL REDUCE THAT BY AN ADDITIONAL 10%. WITH LATER PICKUPS & EARLIER DELIVERIES. MAKE CALIFORNIA OVERNIGHT YOUR CHOICE TO HANDLE YOUR OVERNIGHT DELIVERY NEEDS.

**CARTRIDGE WORLD MILPITAS** - 80 Ranch Drive, Milpitas (408) 935-0300 - Harry Bucchianeri, Owner  
FIX TWO (2) CARTRIDGES FOR THE PRICE OF ONE (1) - FIRST ORDER ONLY.

**CONSUMER RESOURCES NETWORK** - 1313 N. Milpitas Blvd., Suite 210, Milpitas, CA 95035  
(408) 272-0302 (Private) (408) 262-1131 (Office)  
\$100 DISCOUNT TO MILPITAS CHAMBER OF COMMERCE MEMBERS OR 20%

**EMBASSY SUITES HOTEL MILPITAS** - 901 E. Calaveras Blvd. (408) 942-0400  
15% OFF LUNCH OR DINNER IN SWAN COURT.  
PLEASE BRING IN YOUR CHAMBER'S PANORAMA FOR YOUR 15% DISCOUNT.

**FEDEX KINKO'S MILPITAS** - 257 W. Calaveras Blvd., Milpitas (408) 946-2500  
RECEIVE 25% OFF ALL PRODUCTS AND SERVICES. DISCOUNT FOR CHAMBER MEMBERS ONLY.

**GOLDEN STATE GIFT BASKETS** - (408) 945-4321 [www.goldenstategiftbaskets.com](http://www.goldenstategiftbaskets.com)  
CUSTOM GOURMET & THEME GIFT BASKETS  
DELICIOUS GIFTS FOR MOMS, DADS, AND GRADS! 25% DISCOUNT TO CHAMBER MEMBERS. LET US HELP YOU MAKE YOUR GIFT MORE PERSONAL.

**HEALTHWORKS CHIROPRACTIC** - Dr. James K. Lyons, 182 S. Main St., Milpitas (408) 262-7000  
MOST INSURANCE ACCEPTED. 30% OFF TREATMENT FOR CHAMBER MEMBERS (CASH PATIENTS ONLY). 20% OFF NUTRITIONAL SUPPLEMENTS AND REHAB/EXERCISE PRODUCTS.

**HELLO DESSERTS** - 1698 Hostetter Road, Suite I, San Jose (408) 453-5566  
15% OFF ALL DESSERTS AND DRINKS, EXCLUDING WHOLE CAKES.  
PLEASE PRESENT YOUR CHAMBER CARD TO RECEIVE YOUR DISCOUNT.  
NOT TO BE COMBINED WITH ANY OTHER DISCOUNT OR OFFER.

**HERITAGE OF INDIA RESTAURANT & BAR** - 167 S. Main St., Milpitas (408) 945-1916  
RECEIVE 10% DISCOUNT TO MEMBERS.

**HILTON GARDEN INN, SAN JOSE/MILPITAS** - 30 Ranch Dr., Milpitas (408) 719-1313  
15% DISCOUNT OFF BEST AVAILABLE RATE, SEVEN DAYS A WEEK. PLEASE PRESENT YOUR CHAMBER PANORAMA TO RECEIVE YOUR DISCOUNT. NOT TO BE COMBINED WITH ANY OTHER DISCOUNT OR OFFER.

**KONICA MINOLTA BUSINESS SOLUTIONS, INC.** - 25 Metro Drive, Suite 100, San Jose, CA 95110  
(408) 437-7505 Ext. 123  
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**KUVERA LENDING** - Tim Chang, Certified Mortgage Specialist (408) 705-1988  
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**R. LARKSPUR LANDING MILPITAS** - 40 Ranch Dr., Milpitas (408) 719-1212  
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NOT TO BE COMBINED WITH ANY OTHER OFFERS OR DISCOUNTS.

**LILY OF THE VALLEY** - Diane Cheung - 605 E. Calaveras Blvd, Milpitas (408) 262-2221  
OFFERING 10% DISCOUNT TO MEMBERS.  
(NEXT TO THE CHOCOLATE AFFAIRE IN THE MILPITAS TOWN CENTER).

**LIN YE ACUPUNCTURE CLINIC** - 60 Dixon Road (408) 263-3238  
ONE HOUR OFFICE VISIT INCLUDES EXAMINATION, ACUPUNCTURE, ACUPRESSURE, TUINA HERBAL REMEDY, AND CONSULTATION ON YOUR HEALTH. REG. PRICE \$99 M.O.D. \$55.

**MARLOWE'S FLOWERS & GIFTS** - 1235 E. Calaveras Boulevard, Milpitas (408) 262-9191  
10% OFF FOR ALL CHAMBER MEMBERS

**MDM ENTERTAINMENT** - Mike Westerman (408) 597-5286  
\$100 OFF FOR ANY EVENT OR PARTY FOR YOUR OCCASION.

**MERIDIANVOIP, INCORPORATED** - 1150 N First Street, Suite 120, San Jose (866) 561-8647  
Ext. 7700

MILPITAS CHAMBER MEMBERS RECEIVE A TAILOR-DESIGNED DISCOUNT UP TO 25% OFF.

**MILPITAS BACKFLOW PREVENTION SERVICE** - Cathy Branco, 142 N. Milpitas Blvd. (408) 942-9811  
TESTING IS REQUIRED BY THE CITY OF MILPITAS. CALL THEM FOR ANY INFORMATION ON YOUR BACKFLOW NEEDS.

**MILPITAS FAMILY EYECARE** - Dr. Schymeinsky & Dr. Contos, 462 E. Calaveras Boulevard, Milpitas (408) 262-4178

MOST INSURANCES ACCEPTED. 15% DISCOUNT OFF COMPLETE EYE HEALTH EXAMINATIONS, CONTACT LENS FITTINGS, AND EYE GLASSES.  
FOR CHAMBER MEMBERS (CASH PATIENTS ONLY).

**MILPITAS HEALTH & FITNESS** - 1000 Jacklin Rd., Milpitas (408) 946-2151  
1) THREE (3) FREE MONTHS WITH PURCHASE OF REGULAR 1-YEAR MEMBERSHIP.  
2) \$100 OF FREE SUPPLEMENTS WITH FIRST PURCHASE OF 10 PERSONAL TRAINING SESSIONS.

**MILPITAS SPINE CENTER** - 40 N. Park Victoria Drive #G, Milpitas (408) 942-1122  
FREE EXAM & CONSULTATION. \$30 VISITS (CASH PATIENTS),  
25% OFF ALL PRODUCTS/SUPPLEMENTS. \$50 ONE-HOUR MASSAGES (FOR ANYONE).  
VALID FOR CHAMBER MEMBERS AND THEIR FAMILIES.

**MONITOR MORTGAGE** - 1156 Jacklin Road, Milpitas (408) 957-7600  
FREE APPRAISAL (\$350) AND CREDIT REPORT (\$26) FOR ANY REFINANCE OR CREDIT \$1,000 TOWARDS CLOSING COSTS FOR PURCHASES.

**MOUNTAIN MIKE'S PIZZA** - 85 N. Milpitas Blvd. Milpitas (408) 946-9401  
RECEIVE 15% DISCOUNT TO MEMBERS.

**NATURAL HEALTH CENTER** - 485 Los Coches Street, Milpitas, (408) 946-9332  
\$20.00 OFF FIRST ACUPUNCTURE TREATMENT. NEW PATIENTS ONLY

**NEW ALADDIN CARPET & FLOORING** - Van K. Nguyen, Owner, 91 Dempsey Road (408) 263-1988  
10% DISCOUNT TO MEMBERS.

**THE PINES RESORT AND CONFERENCE CENTER** at Beautiful Bass Lake  
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**QUICKDATA MEDIA, INCORPORATED** - 228 Ringwood Avenue, San Jose (408) 944-0999  
YOUR GRAPHIC TEAM & PRINTING HOUSE  
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**QUINCY'S BAR-B-Q** - Johnny Quincy Jones, Owner, 70 N. Main Street (408) 945-7943  
10% DISCOUNT TO MEMBERS.

**REAL BEAUTY** - 531 E. Calaveras Boulevard, Milpitas (408) 941-2192  
10% DISCOUNT ON ENTIRE PURCHASE - NOT GOOD WITH ANY OTHER OFFER.

**RESIDENCE INN BY MARRIOTT MILPITAS** - 1501 California Circle (408) 941-9222  
RELAX IN ONE OF THEIR BRAND NEW STUDIO SUITES AND ENJOY COMPLIMENTARY BREAKFAST IN THE MORNING. 50% OFF FOR CHAMBER MEMBERS ON THE WEEKEND.

**ROUND TABLE PIZZA** - 1271 E. Calaveras Blvd. (408) 262-7822  
\$2.00 OFF ANY LARGE PIZZA.

**SAF KEEP STORAGE** - 1680 S. Main Street (408) 957-0500  
25% OFF FIRST MONTH'S RENT ON SELECTED UNIT SIZES.

**STORAGE CITY MILPITAS** - 324 S. Main Street, Milpitas (408) 262-4000  
YOUR NEIGHBORHOOD SELF STORAGE. CHAMBER MEMBERS RECEIVE 50% OFF FIRST THREE MONTHS OF RENT - NEW CUSTOMERS ONLY.

**STUART ANDERSON'S BLACK ANGUS** - 275 Ranch Drive (408) 268-3570  
25% OFF REGULAR PRICED LUNCH OR DINNER.

**THOI'S ARTS & CRAFTS** - Website and eBay Store, (408) 719-0933  
THOI'S ARTS & CRAFTS AT [WWW.THUISARTSANDCRAFTS.COM](http://WWW.THUISARTSANDCRAFTS.COM) OFFERS 10% DISCOUNT TO CHAMBER MEMBERS. PLEASE CALL FOR COUPON CODE FOR DISCOUNT.

**URI MECHANICAL** - 483 Los Coches Street, Milpitas (408) 942-9600  
FREE MAINTENANCE AND DIAGNOSTICS ON ONE COMPLIMENTARY AIR CONDITIONING UNIT.

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\$50 OFF ANY PHONE WITH A NEW 2 YEAR SERVICE AGREEMENT. PLEASE SEE STORE FOR DETAILS.

**VICTORIAN SQUARE CLEANERS** - Jong-Ag Yi, Owner, 1285 E. Calaveras Blvd. (408) 263-5640  
10% DISCOUNT TO MEMBERS.

**XCEL EDUCATIONAL SERVICES** - 1313 N. Milpitas Blvd., Suite 145F (408) 945-8003 [www.xcelinmath.com](http://www.xcelinmath.com)

LET US HELP YOUR CHILD START GETTING BETTER GRADES NOW! RECEIVE 4 HOURS OF COMPLIMENTARY TUTORING FROM OUR HIGHLY TRAINED STAFF. NO REGISTRATION FEES. NO LONG TERM COMMITMENTS. GRADES K-9TH MATH, READING, WRITING. WE ALSO OFFER SAT PREP! CALL NOW (408) 945-8003

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1. COMPLIMENTARY CONSULTATIONS FOR ALL CHAMBER MEMBERS  
2. MILPITAS CHAMBER MEMBERS ARE ELIGIBLE TO RECEIVE 20% ORGANIZATIONAL DISCOUNTS ON FINANCIAL PLANNING SERVICES.

# MEMBER ACTIVITIES

*Business to Business Interaction...Offering Business Opportunities For You!!*

## **Milpitas Launches New Brand Image Milpitas...life @ your pace**

On September 18, 2007 the Milpitas City Council approved a new brand for our community. The logo was developed from the ideas and views from a Brand Stakeholder Committee comprised of a diverse group of businesses, community leaders and residents that worked in conjunction with the Economic Development Commission. The new brand image was created to better position Milpitas in marketing to new businesses, shoppers, and travelers.



The logo is based on the 'Branding Platform' that the Stakeholder committee agreed represented the unique aspects of Milpitas that creates the strong quality of life that business and people seek in a community. The 'Branding Platform' that was developed states:

"For those who enjoy the international flavor in a modern community, Milpitas is conveniently located beside Silicon Valley's east foothills where there are endless opportunities, civic pride and the east of 'one-stop' living."

One-stop living reflects the equation that Milpitas has to offer: international flavor + opportunity + location=everything you need is right here!

Help bring more businesses, shoppers and residents to Milpitas. Support Milpitas and spread the word.

- Include 'Milpitas...life@ your pace' with your email signature.  
and/or
- If you have a website, put a link to the city's website:  
<http://www.ci.milpitas.ca.gov>

So enjoy 'Milpitas...life @ your pace' during 2008 and beyond.

Submitted by Diana Whitecar, Economic Development Manager  
(408) 586-3059    [dwhitecar@ci.milpitas.ca.gov](mailto:dwhitecar@ci.milpitas.ca.gov)

## **Milpitas Ambassador Darlene Bright Received Proclamation from San Jose Mayor Chuck Reed**

On December 11, 2007, Milpitas Ambassador Darlene Bright was presented a proclamation by San Jose Mayor Chuck Reed. Sponsored by Councilman Kansen Chu's office, the proclamation was presented to members of the Church of Scientology to acknowledge their work in promoting the videos and booklets created by Youth For Human Rights International to the community. The UN Declaration of Human Rights was written in 1948 and adopted by the United Nations. It consists of 30 human rights all persons are entitled to. The videos are designed to more easily teach kids and adults their rights. The proclamation also commemorated the 59th anniversary of the writing of the Declaration. Accepting the proclamation with Darlene are Elaine Manley and Sandi Gringeri. Mayor Chuck Reed and Councilman Kansen Chu are presenting.

Milpitas Chamber of Commerce President Nicky Wu was in attendance to congratulate Darlene Bright and take the photo of the presentation.  
**Congratulations!**



## *Member Profile*

### **Lighthouse Management Group, Incorporated** *The Best Solutions For Your Business*

Lighthouse Management Group, Incorporated, specializing in recruiting and staffing, is located at 1900 McCarthy Boulevard, Suite 205 in Milpitas. Their hours are 8:00 a.m. to 6:00 p.m., and they can be contacted at 408-577-1628.

Song Woo, the president of Lighthouse Management Group, Inc., tells us the company started in January, 2006. Their company specializes in the placement of top-tier accounting, finance business support and management professionals. LMG was created to find solutions that organizations face on a daily basis. Their comprehensive approach to talent acquisition, assessment and development enables them to help organizations perform at a more optimal level.

President Song Woo's business and educational background is extensive. He received his MBA from Saint Mary's and B.S. in Finance and Business Analysis from San Francisco State. Song previously worked as a vice president for one of the largest staffing firms in the world. Song Woo was named to the "40 under 40" list in 2007 by the Silicon Valley Business Journal.

For more information, call Lighthouse Management Group, Incorporated at 408-577-1628.

# GOVERNMENT AFFAIRS REPORT

by Frank De Smidt

FEB. 2008



## MILPITAS.....

### SIKH TEMPLE APPEAL DENIED, CLIFF WILLIAMS REAPPOINTED TO PC

The Milpitas City Council took action on the following items at their Tuesday, January 15, 2008 meeting: Under Public Forum a Piercey Toyota spokesperson praised the Council and city staff for their timely assistance in getting the new dealership open for business. Sales for two months were reported to be \$13 million. - (Continued to February 5) - Consider "S" Zone Application, Use Permit, and Condominium Tentative Map at 1504-1620 South Main Street for Alexan South Main, Trammell Crow Residential Project - **Denied Appeal of Planning Commission approval of a Conditional Use Permit/S-Zone Review for the Sikh Foundation of Milpitas Temple. PC approval stands that is subject to two 6-month reviews.** - Approved Weed Abatement Program for 2008 and adopt a Resolution directing Abatement Program. - Reviewed Request for Approval of Increased Sewer Discharge Limits for Headway Technologies, Inc. 497 South Hillview Drive Fabrication Facility, and direct staff to prepare an Agreement for Council action. Vice Mayor Bob Livengood sought a provision to retain billing and sales tax activity in Milpitas. - Introduced an Ordinance to repeal and replace Article of the Milpitas Municipal Code to modify the Local Discharge Limits for Copper and Selenium; Eliminate Limits for Manganese, Total Toxic Organics, and Xylene; and conform Municipal Code Requirements to Federal Pretreatment Program Standards. - Received Traffic Study Report and direct staff to implement Traffic Safety Improvements at and along the Intersection of N. Hillview Dr. & Horcajo St-Horcajo Cr. and approve Budget Appropriation - Minor Traffic Improvements. - Received Progress Report on Library, East Parking Garage, and North Main Streetscape Projects, approve plans and specifications for the East Parking Garage Emergency Call Box Installation, and Authorize the advertising for Bid Proposals. - Awarded the construction contract for the Sports Center Large Gymnasium Improvements. - Approved Mayor Esteves' recommendations for Appointment/Re-Appointments to the Recycling and Source Reduction Commission (2), the Senior Advisory Commission (7), and the Telecommunications Commission (2). - **Approved the Mayor's recommendation for Reappointment of Cliff Williams to Planning Commission.** - Received Status Report on Emergency Medical Dispatch. Staff is exploring a \$42,000 County EMS Trust Fund grant to pay for one year. - Introduced an ordinance change in the Milpitas Campaign Contribution Limit Ordinance to include relatives. - Councilmember Debbie Giordano's request to review the Mobile Home Park Conversion Ordinance by the City attorney and perhaps a task force was approved. - Approved the Bicycle Pedestrian Advisory Commission (BPAC) 2008 Annual Work Plan that includes resurrecting the previously rejected Curtis - Yosemite bicycle overpass connection. - Approved sixteen Family Child Care Assistance Fund

Grant Requests. - Received Report on Energy Audit of Existing City Facilities showing overall usage and per square foot energy costs. Retrofit plans to further reduce costs were included in the staff report. - Discussed the Strategic Plan Program that has three primary objectives with specific goals; 1) Fiscal health, 2) maintaining a high quality of life, and 3) governmental efficiency. Staff will produce a draft by May 2008. - Adopted an Uncodified Ordinance approving 2008 and 2009 Annual Rate Adjustments for Recycling and Solid Waste Services and amending collection agreements with Allied Waste Services of North America LLC to reflect these changes. - Adopted a Resolution authorizing the submission of the area surrounding the Great Mall and Montague Light Rail Stations and the Future Bay Area Rapid Transit Station as a FOCUS Priority Development Area. - Approved Amendment No. 1 to the Agreement for Professional Planning Services with Metropolitan Planning Group.

### ROTARY GENE SCHWAB 2008 HONOREE DANIEL NAM

Daniel Nam may be the biggest asset Milpitas police and fire departments have though he's neither a police officer nor a firefighter. Nam, a 28-year-old systems administrator in Milpitas' Information Services Department, set up the city's computerized hardware and the software police use to catch criminals, and firefighters use to arrive in time to extinguish fires. Nam, a nearly nine-year city employee, is being honored as the 2008 recipient of Milpitas Rotary Club's Gene Schwab Award for his efforts to introduce greater technology to the inner workings of the city. Nominated by fellow city staffers and chosen by past award recipients, Nam said he was surprised to receive the award that honors "Service Above Self."

### ROTARIANS VISIT QUEEN ELF

Rotary Club of Milpitas members visited the Milpitas-based Family Giving Tree on Dec. 17, donating presents and their time to the Bay Area-wide campaign that aimed to distribute about 70,000 toys. A great time was had by these volunteers, who helped wrap and sort numerous gifts.

### NEW HALF-MILLION SQUARE FOOT FREMONT RETAIL CENTER PROPOSED AT MILPITAS BORDER

Barbara Meerjans, a Fremont senior planner, said landowner King & Lyons' original plan to build a business park across about 45 acres has changed. In September, the developers filed a proposal for a 490,000-square-foot retail project on the Northwest corner of Dixon Landing Road and Interstate 880 in Fremont, near the Newby Island Compost Facility.

### PLANNING COMMISSION OPENINGS

Opportunities for seats on the Planning Commission are available for community-minded individuals to consider. Commissioner Guna-wan Ali-Santosa's seat is still open having not been replaced or reappointed since December 2006. The position of Planning Commission Alternate is still vacant. Commissioner

Norman Azevedo has missed meetings recently reportedly due to health issues. Those interested may apply with the Milpitas City Clerk.

## SILICON VALLEY.....

### COUNTY 911 FEE VOTE POSTPONED

Santa Clara County's board of supervisors postponed for two weeks a decision on whether to charge residents a monthly fee to help pay for 911 response and other "disaster preparedness" services. A representative from the San Jose Silicon Valley Chamber of Commerce came to Tuesday's board meeting and requested more time for the business community to provide input into the decision, according to a county spokeswoman. The board agreed to take up the issue at its Jan. 29 meeting, at 2 p.m. The board is considering charging residents from 20 cents to \$1.01 a month per phone line, as a way to offset about \$9 million in unreimbursed costs to provide 911 and certain other emergency readiness services. Among the services: storing medical supplies and erecting communication lines. For big companies, the fees could tally up to \$10,000 a year. The fee would be on top of any that city governments charge, but it would be prorated according to the level of service the county provides those cities. In San Jose, which handles its own 911 dispatching and charges its own \$1.75 monthly fee, the county would charge an additional 27 cents. In unincorporated county pockets, the fee would be \$1.01. Opponents, including the board's new chairman, Supervisor Pete McHugh, say the fee is really a thinly disguised tax and should be put on the ballot for voter approval like other tax measures.

### NOW FOUR SEEK SPVR. MC HUGH'S SEAT

At a Monday night (1-14-08) meeting of about 50 Berryessa residents, Daisy Chu, wife of San Jose City Councilman Kansen Chu, announced she will run for a seat on the Santa Clara County Board of Supervisors this November. Chu, 57, joins a race that already includes San Jose Vice Mayor Dave Cortese, Sunnyvale Mayor Otto Lee and Milpitas Mayor Jose Estevez. They are battling for the District 3 seat currently held by Pete McHugh, whose third and final term is over at the end of this year.

### SANTA CLARA'S 49ER STADIUM MOVES FORWARD

Saying an NFL stadium would fulfill the vision of past city leaders despite worries about the fine print, Santa Clara's city council voted 6-1 late Tuesday (1-15-08) to enter into negotiations with the San Francisco 49ers to finance a stadium near Great America. The decision, which capped eight months of study by city staff and a city council meeting that featured three hours of often passionate opinions for and against the \$916 million stadium plan, doesn't guarantee a 68,500-seat NFL stadium will ever be built in Santa Clara. But it represents a major hurdle cleared

### SAN JOSE'S BUDGET DILEMMA

San Jose's top executive released a controversial report detailing a range of ways the city might solve its long-term budget problems. The

## PAGE 2 - FEB. GOV'T. AFF. REPORT

glimpse at how top officials might bridge a deficit that's expected to total \$137 million between now and June 2012. Ideas on the table include raising the sales tax, halting the growth of employee salaries and benefits and making employees share more of their health care costs. The report contains dozens of ideas both big and small. They include extending the city's 911 emergency phone service fee, which ends in 2009; implementing special districts citywide that would generate fees for lighting and landscaping; passing a parcel tax; and boosting the city's hotel bed tax. Some of those moves would require voter approval.

### CALIFORNIA.....

#### GOVERNOR'S BUDGET: CUTS, NO TAXES

Confronting the worst fiscal crisis of his political career, Gov. Arnold Schwarzenegger proposed slashing payments to schools by billions of dollars, releasing tens of thousands of "low-risk" inmates from prison early and closing dozens of state parks as part of a plan to fill a gaping \$14.5 billion hole in the state budget. The Republican governor's call for 10 percent cuts virtually across the board is expected to trigger a protracted battle with some of the Capitol's most powerful interest groups. Lawmakers in the Democrat-controlled Legislature vowed to oppose the plan, and said the severity of the shortfall demands that taxes be considered as part of the fix. Budgets have to be approved by a two-thirds vote of the Legislature, so many of the governor's proposed cuts face long odds of ever being enacted. Still, the size of the deficit will almost certainly bring pain to many - and the governor's plan has something to upset just about anyone touched by state government. The current general fund budget is \$102 billion.

#### ASSEMBLY PASSES NEW CONTROVERSIAL HEALTH CARE TAX

California's Assembly approved a landmark overhaul of the state's estimated \$190 billion-a-year health care system, setting the stage for a vote in the state Senate in the coming weeks. The proposal, which has the support of Gov. Arnold Schwarzenegger as well as some key labor unions and a handful of big corporations, would require all Californians to have health insurance through their employers or government-sponsored programs, or to purchase it on the open market. The new system, which also would require voter approval, would be financed by a new tax on hospitals, an increase in the tobacco tax, billions of new federal matching funds, and a tax on employers of up to 6.5 percent of their payrolls. Allan Zaremberg, CalChamber president, called the Assembly action a mistake.

#### CALCHAMBER WEIGHS-IN ON 7 FEBRUARY 5 BALLOT MEASURES

The Secretary of State's Office has certified the following ballot measures for the February 2008 California Presidential Primary Election: **Prop 91:** Requires that state transportation funds be spent only transportation projects. **CalChamber opposes** because 91 is redundant and is no longer needed following the passage of Prop 1A in November 2006. **Prop 92:** Guaranteed funding for community colleges. Sets college fees at \$15 per unit and restricts further fee increases. **CalChamber opposes** citing lack of accountability and oversight. It locks in a massive new funding mandate with no revenue sources. It would threaten vital state programs. It could require hefty new tax increases. It also

opposed by the California Business Roundtable, the California Teachers Association, League of Women Voters, UC, CSU, California Taxpayers Association, among others. **Prop 93:** Increases term limits for legislators from 6 to 12 years in the Assembly and from 8 to 12 years in the Senate. Would, if approved, extend some incumbents' terms in office. **CalChamber is opposed** due to lack of accountability to voters and lack of a redistricting measure to assure fairness. **Prop 94, 95, 96, 97:** Attempt to undo new compact agreements by the governor and legislators with four Southern California Indian gaming tribes through a referendum. **CalChamber supports** these measures to put these lucrative agreements into effect that will generate \$9 billion in new revenue for the state over the next two decades. Observers are expecting a wide flurry of ads for and against 93. Both sides are already campaigning on the issues surrounding Props 94, 95, 96 and 97.

### WASHINGTON.....

#### MITT TAKES MICHIGAN

In Michigan on Tuesday, January 15, Mitt Romney garnered 39 percent of the vote, John McCain got 30 percent and Mike Huckabee 16 percent. No other Republican fared better than single digits. The Republican National Committee objected to state party officials moving the primary up from February to January and has cut the number of Michigan delegates to the national convention by half as punishment. California voters will have their say in the 22 state Super Tuesday, February 5th Primary Election. Multiple visits here by the candidates are expected.

#### NO CONTEST IN MICHIGAN FOR DEMOCRATS

Democrats sat out the January 15 Michigan primary. For illegally moving their election date up from February the Democratic National Committee stripped the Michigan contingent of all 156 delegates to its national convention, including 28 superdelegates who would not have been bound by the outcome of the primary. California's mail-in ballots are being sent out for the Super Tuesday, February 5 Primary Election being held in 22 states. Expect heavy campaigning here.

For more information and updates visit  
Frank News at: [http://members.aol.com/  
frankdsi/franknews.html](http://members.aol.com/frankdsi/franknews.html)

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## Ribbon-Cuttings/Grand Openings



WaMu, located at 1297 E. Calaveras Boulevard, celebrated their grand opening with a ribbon cutting on Friday, January 18, 2008. Chamber directors, ambassadors and members were on hand to join the ribbon-cutting officiated by Mayor Jose Esteves, Vice President Manager Jeremy Jones and Chamber President Nicky Wu.



WaMu presented a check in the amount of \$650 to the Housing Trust of Santa Clara. Mayor Esteves, a member of the board, thanked Branch Manager Jeremy Jones for the donation and welcomed WaMu's full-service branch to Milpitas.

## India Community Center Kicks off 2008 with a Gala Business After Hours Mixer

India Community Center welcomed 100 people to their gala business after hours mixer and organized group tours to showcase their facility.



Office Manager Marilyn Hay assisted the Chamber Ambassadors at the Welcome Table.



Surprise guest star "Milpitas Singing Sensation" Manuel Romero kicked off the new year with an outstanding performance.



Deepka Lalwani, Liaison Government Community Center Supporter, welcomed the chamber gathering and introduced the administrative staff for the India Community Center.



Manuel Romero generously donated his CDs for the door prize drawing. And the lucky winner is...

## Membership Renewals

Thank You For Your Continued Support...

### ONE YEAR...

Action COACH-Alan Huang  
St. James Orthodox Church  
Waddell & Reed-Fred Spicknall

### TWO YEARS...

Century 21 El Camino-Madlin Betkouchar  
Golden State Gift Baskets

### THREE YEARS...

CSAA AAA Insurance

### FOUR YEARS...

ABC Printing, Incorporated  
New Aladdin Carpet & Flooring  
Patelco Credit Union

### FIVE YEARS...

Business Syncopation, Incorporated  
Sierra Monitor, Corporation  
Proto Services, Incorporated

### NINE YEARS...

H&R Block  
Mel Arsenault-Realty world Results Pros  
Ulferts Furniture, Incorporated

### TEN YEARS...

LandAmerica Commonwealth  
Celia Salazar-Coldwell Banker

### ELEVEN YEARS...

E.J. Enterprise

### FOURTEEN YEARS...

Custom Drywall

### SEVENTEEN YEARS...

Red Lobster Restaurant

### TWENTY YEARS...

Children's World Learning Centers

### TWENTY-FOUR YEARS...

Milpitas Knights of Columbus #8747

### TWENTY-EIGHT YEARS...

Casa Azteca  
Walgreens-Calaveras Boulevard  
Denny Weisgerber, Associate

## The Milpitas Citizen of the Year Selection Committee is Accepting Nominations for "2008 Milpitas Citizen of the Year"

The Knight of Columbus Council 5796 each year acknowledges a citizen who has given unselfishly to the community of Milpitas other than their job related occupation. The 2008 Citizen of the Year will be recognized along with the Police Officer and Firefighter of the Year at the Knights of Columbus 34th annual Awards Dinner on Saturday, April 12, 2008, 6:30 p.m., to be held at Pavalkis Hall, St. John's Parish, 279 S. Main Street, Milpitas.

Nomination forms are available at the Milpitas Chamber of Commerce, 828 N. Hillview Drive, Milpitas, or by calling Lou Horyza at 408-263-8779. Mail your nomination form to Milpitas Citizen of the Year c/o Lou Horyza, 667 Escuela Place, Milpitas, CA 95035-3624.



### Proto Services, Inc Has Moved

Proto Services, Incorporated has recently expanded and moved to a new location in November. Their new address is:

**Proto Services, Inc.**  
**1991 Concourse Drive**  
**San Jose, CA 93131**  
**Tel: (408) 719-9088**  
**Fax: (408) 719-9091 Website: [www.protoservices.com](http://www.protoservices.com)**

The office is requesting the members to update their records...

The chamber extends best wishes to President Nicky Wu and the employees from Proto Services, Inc.

### Chamber's 15th Annual Crab Feed

*Story continued from page 1*

If you haven't attended the annual Crab Feed in the past, you'll be delighted with the great food, music, dancing, silent auction and networking opportunities. Remember your business associates, employees, family and friends when you purchase your tickets for the early bird special of \$40. The ticket price will be \$45 beginning February 18th.

We're pleased to announce that the Sheraton Hotel, located at 1801 Barber Lane, Milpitas, is offering a discount rate of \$79 for people that want to stay at the hotel and shuttle to the event. Please refer to the flyer enclosed in the February Newsletter. Please refer to the Chamber's Crab Feed when inquiring about this discounted rate. For reservations, please call 408-943-0600.

Remember the Red Carpet Cocktail Hour to preview the Silent Auction items is from 5:00 to 6:00 p.m. The doors will open for the Main Event at 6:00 p.m., no-host cocktail hour 6:00 to 7:00 p.m. and dinner is served at 7:00 p.m. The time for the live auction and dancing will be 8:30 to 10:30 p.m. To purchase a ticket, please call the chamber at 408-262-2613 or visit [www.milpitascrabfeed.com](http://www.milpitascrabfeed.com)

Circle Friday, March 7, and plan now to enjoy the chamber's 15th Annual Crab Feed.

### Alan Huang Kicks Off Series

*Story continued from page 1*

3. How will you improve throughout the next 5 years, so that you become or remain dominant in your market?
4. How large will your team be (in number of people) and how many customers (in number of people or companies) will you have served, in 90 days, in 1 year, and in 5 years?
5. What profit (in dollar figures) will your business generate, in 90 days, in 1 year, and in 5 years?
6. What do you need to do today to make your answers to the above come true?

If you can answer the above effortlessly, congratulations! You have placed yourself in the right conditions to achieve your vision. If you experience difficulty, you are probably fuzzy about the destination of your business. Why let yourself work so hard and use up valuable time without being clear with your long-term goal? Now is the time to chart your own destiny.

The Milpitas Chamber of Commerce Business Education Series 2008 is a valuable resource to help entrepreneurs succeed. Join the class "Planning Your Business for Success" on Thursday, Feb. 21st, 6:00 p.m., to learn how to create a strategic plan for your business. Please contact the chamber office at 408-262-2613 or send email to [info@milpitaschamber.com](mailto:info@milpitaschamber.com) to find out more.

## Official Map of Milpitas

*Hot Off the Press and Available FREE at Chamber Office*

The official map of Milpitas is now available at the chamber office. Published by Compass Maps, for the Milpitas Chamber, this beautiful 4-color compilation includes a Santa Clara County map, an alphabetical directory of present businesses and professional members, then advertisements from the chamber members. The chamber would like to thank the advertisers for their support of the publication. When you pick up your FREE official map of Milpitas, please support the advertisers that supported this publication.

## Chamber Member Window Decal

Last year during our 50th Anniversary Celebration in January 2007, the chamber announced the arrival of their beautiful green and white Milpitas Chamber of Commerce Member Decals. The 4 x 3 inch clear static cling decals affix to your business window and distinguish you as a Member of the Milpitas Chamber of Commerce to your customers. The decals were produced by long-time member Prismatic Instant Sign Center, located at 467 Montague Expressway, Milpitas.

The decals have been presented to the new chamber members, and available at all the chamber functions. If you have not received your **Chamber Window Decal**, please feel free to stop by the chamber office at 828 N. Hillview Drive, to pick up your decal. Just a reminder, the chamber office hours are 9:00 a.m to 5:00 p.m., but the office is closed from 1:00 to 2:00 p.m. for lunch. If you prefer your decal to be mailed, please contact the office staff at 408-262-2613.

## Silicon Valley Small Business Development Center with Milpitas Adult Education Center

**Training for February – March 2008**  
1331 E. Calaveras Blvd., Bldg. #400 Milpitas  
Register for classes: Website: [www.musd.org](http://www.musd.org)  
Phone: (408) 635-2692.

Are you ready to take your business to the next level?

The Silicon Valley Small Business Development Center, in partnership with the Milpitas Adult Education Center, is in the business of supporting the start-up and growth of small businesses through training workshops. Business counseling is offered at the Milpitas Adult Education Center by appointment only.

Date	Time	Class	Online Cost	At the Door
Feb. 5	2:00-4:00 PM	How to sell to the City of Milpitas	\$0	\$0
Feb. 7	2:00-4:00 PM	Business Plan Development Part II: Financial Components	\$25	\$30
Feb. 13	1:00-4:00 PM	Basic Bookkeeping I: Accounting & Bookkeeping	\$40	\$45
Feb. 27	1:00-4:00 PM	Basic Bookkeeping II: Small Business Financial Analysis	\$40	\$45
Mar 03	6:00-8:00 PM	How Personal Credit Impacts Your Business	\$25	\$30
Mar 05	6:00-8:00 PM	Sales from Networking	\$25	\$30
Mar 10	2:00-4:00 PM	Day 1: QuickBooks (3 part series; Payable at 1st class)	\$80	\$85
Mar. 17	2:00-4:00 PM	Day 2: Quickbooks (3 part series; payable at 1st class)	NA	NA
Mar. 19	2:00-4:00 PM	Finding a Competitive Edge for Your Business	\$25	\$30
Mar. 24	2:00-4:00 PM	Day 3: QuickBooks (3 part series; Payable at 1st class)	NA	NA
Mar. 27	6:00-8:00 PM	Financing Business Expansion	\$25	\$30

## SCORE – The Service Corps of Retired Executives Free counseling available at the chamber office...

This program, supported by the Small Business Administration, offers free counseling to business start-ups and established small businesses twice a month at the chamber office. The office staff coordinates the schedule for the free consultations. Call the chamber office at 262-2613 for your appointment.



### ASK SCORE Column

*Ask SCORE for Sound Small Business Advice*

This space is where you will find "Ask SCORE," a series of informative columns provided by the SCORE Association "Counselors to America's Small Business." SCORE is a nonprofit association dedicated to the success of small business in America. The "Ask SCORE" columns address a wide range of business topics and provide insights into how to address particular business situations or issues. The columns also provide a sample of the kind of business advice an entrepreneur can expect from a SCORE business counselor.

### Silicon Valley SCORE Tip: Cheap Marketing without looking cheap!

- PARTNERING:** Find other businesses that you can partner with. This can work at fairs and business conventions, even in ads and posters. At fairs you can share the cost of a booth. Normally the booths are 6 feet long tables or larger and this is plenty of room for multiple handouts and displays plus you don't have the problem of making sure the booth is covered for the entire time and you have someone to talk to.

In case of advertisements in periodicals, you might consider doing every other issue while your partner takes the issue you skip. You should expect a better placement position and a better rate of working together. Many businesses are related to the extent that each can reference the other by keeping literature at each location for the other. For example, service businesses that both serve home owners.

- SAMPLES:** If you have a product, hand out free samples at places that are "rich" in potential customers. Make sure the samples clearly indicate where the customer can buy more! For more products, free samples cost little, particularly if they are sitting in inventory waiting for sales. If you provide a service, you can discount for first time users, make sure they know you would like to use them as a reference if they are happy with your service.
- WORD OF MOUTH:** The best of all cost effective methods. First make sure your happy customers or clients have something like a Brochure or card that they can give to their friends and colleagues and make it easy for them to contact you. If you are in a service business, consider giving your clients "a little extra service". This often impresses them and helps them to have positive memories of your work.

Remember marketing is essential to grow your business.....

### Certificate of Origin

The Milpitas chamber of Commerce offers certificates of origin for area businesses shipping products overseas. The certificate is a document which verifies the country in which the merchandise was assembled and is often necessary because of complicated treaty arrangements and duties that apply to goods entering various countries. Remember the chamber when you need this service. The fee for the service is \$25 for non-members, and Free for chamber members.

## 2008 Calendar of Events

### February 2008

- 1 M.U.S.D. Crab Feed, India Community Center, Call the School District Office 945-2310.
- 6 AMBASSADOR MEETING, Chamber Office, 12:00 Noon to 1:00 p.m.
- 6 BUSINESS AFTER HOURS MIXER, Dave & Buster's Restaurant, 940 Great Mall Drive, Milpitas, 5:00 – 7:30 p.m.
- 12 MUSD, School Board, 7:00 p.m.
- 18 PRESIDENT'S DAY, Chamber Offices Closed.
- 21 EDUCATIONAL SPEAKER SERIES, 6:00–7:00 p.m., Speaker Alan Huang, Planning Your Business For Success
- 28 BOARD OF DIRECTORS MEETING, Chamber Office, 7:30 a.m.

### March 2008

- 5 AMBASSADOR MEETING, Chamber Office, 12:00 Noon to 1:00 p.m.
- 7 CRAB FEED, Napredak Hall, 6:00 pm No-host Cocktails, 7:00 pm Dinner
- 9 DAYLIGHT SAVINGS TIME BEGINS
- 10 DISTINGUISHED SPEAKER SERIES, Speaker, Erica Yew, Superior Court Judge, Santa Clara County, 12 Noon, Embassy Suites Hotel/ Rotary/Chamber
- 11 MUSD, School Board, 7:00 p.m.
- 16 PALM SUNDAY
- 17 ST. PATRICK'S DAY – Dine and Shop Locally
- 20 EDUCATIONAL SPEAKER SERIES, Chamber Office, 6–7:00 p.m.
- 21 GOOD FRIDAY, Chamber Office Closed
- 23 EASTER SUNDAY
- 25 MUSD, School Board, 7:00 p.m.
- 26 BUSINESS AFTER HOURS MIXER, U.S. Bank, 5-7:30 p.m.
- 27 BOARD OF DIRECTORS MEETING, Chamber Office, 7:30 a.m.

#### ✓ City Council Meetings

First & Third Tuesday of each month at 7:00 p.m.

#### ✓ Planning Commission Meetings

Second & Fourth Wednesday at 7:00 p.m.

#### Get Connected with Connection Clubs

*TUESDAY CLUB #1 - 1st & 3rd, Summitpointe Golf Club  
8:00 a.m. - 9:00 a.m.*

*WEDNESDAY CLUB #2 - 2nd & 4th, Sushi Mamoru  
138 S. Main Street, Milpitas. 12:00 - 1:00 p.m.*

*Call Chamber office for information (408) 262-2613.*

#### Milpitas Chamber of Commerce

828 N. Hillview Drive  
Milpitas, CA 95035

CHANGE SERVICE REQUESTED

PRST STD  
US POSTAGE

**PAID**  
MILPITAS, CA  
PERMIT NO. 5