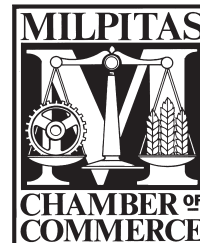


# Panorama



Gateway to Silicon Valley™

MILPITAS CHAMBER OF COMMERCE NEWSLETTER

NOVEMBER  
2005

## Milpitas Holiday & Food Drive DECEMBER 1 - 17, 2005

The holidays are quickly approaching and it's time once again to begin thinking about the season of giving and how we can make these upcoming holidays a little bit brighter for those in our community.

The Milpitas Firefighters Local Union 1699 in cooperation with the Milpitas Fire Department and the Milpitas Food Pantry are sponsoring their annual Holiday Toy & Food Drive. Share the joy of this holiday season with another family by donating a new, unwrapped toy or non-perishable food item. Toy donations are being sought for both children and teens. All food donations (private or corporate) may be dropped off at the Milpitas Food Pantry, 196 S. Main Street. All toy donations may be dropped off at toy barrels located in all City buildings, or call (408) 586-2800 for additional barrel location. The following locations will have barrels for drop off.

City Hall, 455 E. Calaveras Blvd.  
Community Center, 457 E. Calaveras Blvd.  
Corporation Yard, 1265 N. Milpitas Blvd.  
Fire Station #1, 25 W. Curtis  
Fire Station #2, 1263 Yosemite  
Fire Station #3 45 Midwick  
Fire Station #4, 775 Barber Lane  
Milpitas Chamber of Commerce, 828 N. Hillview Drive  
Milpitas Food Pantry, 196 S. Main Street  
Police Department, 1275 N. Milpitas Blvd.  
Senior Center, 540 S. Abel Street  
Sports Center, 1325 E. Calaveras Blvd.

If you would like to send a cash donation, please make checks payable to Milpitas Firefighters Local Union 1699, in care of George Perez, Milpitas Fire Department, Annual Toy Drive, 777 S. Main Street, Milpitas, CA 95035.

The food and toy give-away is scheduled for Saturday, December 17, 11:00 a.m. to 3:00 p.m., at Spring Valley Bible Church located at 196 S. Main Street.

For more information, call the Milpitas Fire Department at (408) 586-2800 or the Milpitas Food Pantry at (408) 946-5564. Should you know of a family seeking assistance this holiday season, please call the above numbers for information on receiving donated items. The Milpitas Chamber will be collecting toys and canned goods for the drive. ~

## Community Holiday Celebration Tree Lighting - December 1

On Thursday, December 1, the City of Milpitas has scheduled their annual Tree Lighting Ceremony and Community Sing-A-Long at City Hall, 455 E. Calaveras Boulevard. The gala event will be held at 7:00 p.m. We invite you to bring the family, and catch the holiday spirit on December 1. ~

## Senator Liz Figueroa to Address Business Experience Day Luncheon November 17



Senator Liz Figueroa, California State Senate District 10, will be the keynote speaker for the Business Experience Day luncheon scheduled for Thursday, November 17. The event will be held at Embassy Suites Hotel, 901 E. Calaveras Boulevard, and begin at 12:30 p.m.

Liz Figueroa was elected to the California State Senate as a Democrat from the 10th District (Alameda and Santa Clara Counties) in 1998 and re-elected in 2002. Prior to her election to the State Senate, she served two terms in the California State Assembly from 1994-1998.

For more information about the Business Experience Day Program, and reservations for the luncheon, contact the Chamber office at 262-2613. ~

## KNIGHTS OF COLUMBUS, MILPITAS COUNCIL #5796

Sponsoring

## 27TH ANNUAL THANKSGIVING DAY DINNER

The Knights of Columbus, Milpitas Council No. 5796, is collecting canned goods, dry goods, turkeys, and donations to help feed the needy families in the community this Thanksgiving. The Council is sponsoring the 27th Annual Thanksgiving Day Dinner at Pavalkis Hall, 279 South Main Street, Milpitas, on Thursday, November 24. The dinner will be served from 10:30 a.m. to 3:00 p.m.

The Knights of Columbus are requesting help with this annual project. Checks can be made payable to the K of C. Thanksgiving Benefit Fund, and mailed to Knights of Columbus, Milpitas Council No. 5796, 175 Allen Court, Milpitas, CA 95035. To arrange for food donations, please call Dem Nitafan, 263-7831 or Lou Horyza at 263-8779. The food items will be collected at St. John's Church at 279 S. Main Street on the week of Thanksgiving. Let's work together to help feed the needy families in the community this Thanksgiving. ~

**BUSINESS AFTER HOURS MIXER**  
Huntford Printing & Graphics  
275 Dempsey Rd., Milpitas  
Thursday, December 8, 5:00 to 7:30 p.m.  
*Bring a Toy or Canned Food Item for the Annual Holiday Drive*

**BUSINESS AFTER HOURS MIXER**  
Thurs., Nov. 17, 5:00 - 7:30 p.m.  
Progressive Mixer at Victorian Square  
Shopping Center - Milpitas Dental Center,  
1213 E. Calaveras Blvd. - 5:30 p.m.

# Your Chamber

President . . . . . **MARSHA GRILLI**  
*School Board, M.U.S.D.*  
 President-Elect . . . . . **NICKY WU**  
*Proto Services, Inc.*  
 Vice President . . . . . **ROBERT DULALIA**  
*Saf Keep Services*  
 Vice President . . . . . **DON RYAN**  
*Milpitas Executive Lion*  
 Vice President . . . . . **CHARLENE TSAO**  
*Sushi Lovers*  
 Chief Financial Officer . . . . . **TOM VALORE**  
*LPL Financial Services*

## BOARD OF DIRECTORS

**Dean Blomquist** - Pro-Star Towing  
**David Burt** - TEK Team Xtreme  
**Kim Chabraya** - American Probe & Technologies  
**Debbie Giordano** - Councilmember-City of Milpitas, Council Liaison  
**Greg Hines** - Solectron Corporation  
**Jeanne Mader** - BFI Waste Services  
**Diane McDonough** - Associate  
**Darcus Simmons** - Impasse Secretarial Services  
**Dr. Joseph A. Vu**, Milpitas Dental Center  
**Joseph Weinstein**, Renaissance Home & Mortgage, Inc.  
**Frank De Smidt** - Government Affairs Chairman

Gaye Morando, Executive Manager and Newsletter Editor  
 Marilyn Hay, Office Manager

## The Chamber of Commerce VISION

is to be recognized as the premier business resource who strives to ensure a healthy economic environment for our community through effective business-to-business interaction.



Gateway to Silicon Valley™  
 828 N. Hillview Drive  
 Milpitas, CA 95035  
 (408) 262-2613  
 Fax (408) 262-2823

Email: [info@milpitaschamber.com](mailto:info@milpitaschamber.com)  
 Website: [www.milpitaschamber.com](http://www.milpitaschamber.com)

# A MESSAGE FROM...

## President Marsha Grilli



The Milpitas Board of Directors continues to focus on enhancing the economic growth and educational partnerships in Milpitas. With the start of the holiday season we encourage you to "Shop Milpitas." The entire Milpitas community, local city and schools benefits from strong economic growth.

At the October monthly meeting Milpitas city staff members, Gloria Anaya and Dennis Carrington made an informative presentation on the recently adopted amendments to the Milpitas City Sign Ordinance. We appreciate their efforts in keeping the Chamber Board of Directors and its members informed and their positive support of the business community. It is a benefit to all businesses that there is a strong partnership with the City of Milpitas. There is literature in the Chamber office concerning the Sign Ordinance. Please let us know if we can provide any more information.

The annual Business Experience Day is November 17. Once again the Chamber and Milpitas Unified School District have partnered to give high school students a hands on view of the business world. The Milpitas business community has stepped forward to provide our students with an invaluable experience. We are also being honored with a visit from our own State Senator Liz Figueroa. The students of Milpitas are fortunate to have an entire community that is interested in supporting and providing them with some insight into their future endeavors. Thank you for your support of our young adults.

We have a great Progressive Business After Hours mixer planned at Victorian Square Shopping Center starting at Dr. Joseph Vu's Dental Office, November 17 from 5:00 p.m. to 7:30 p.m. Other participants will be Marlowe's Flowers & Gifts, Round Table Pizza, Water Emporium, Milpitas Optometric Group and Washington Mutual. Here's a chance for great networking opportunities and to mingle with business representatives. Bring your business cards to promote your business and also bring your co-workers and friends.

Also mark your calendar now for the Holiday Business After Hours Mixer, **Thursday, December 8** at Huntford Printing & Graphics, 275 Dempsey Rd., from 5:00 p.m. to 7:30 p.m. This is a wonderful opportunity to spend some of the holiday season with friends. I hope to see you there.

I hope you have a wonderful relaxing Thanksgiving day spending time with family and friends. ~

## The Milpitas Chamber of Commerce 2005 Mission Statement:

The Mission of the Milpitas Chamber of Commerce is to be the central source of information and activities to enhance the success of our City, of our business community in general and of our members in particular."

**Sommer**  
 PRINTING & COPY CENTER  
**Ara Azizian**

Tel: 408.942.8226  
 Fax: 408.942.8850  
 Pgr: 408.865.7656

88 S. Park Victoria Dr.  
 Milpitas, CA 95035

**SAF KEEP STORAGE**  
 BOXES ET AL.  
*Discount Boxes, Moving Supplies, Shipping, Packaging*

**ROBERT DULALIA**  
 Project Manager

1680 S. MAIN STREET  
 MILPITAS, CA 95035

PHONE: 408.957.0500  
 FAX: 408.719.6300  
 e-mail: [milpitas@safkeep.com](mailto:milpitas@safkeep.com)

**We Love to Reproduce**

**Huntford**  
 Printing & Graphics

for all your printing needs!

275 Dempsey Rd., Milpitas  
**408-957-5000**  
 Check out our cool web site: [www.huntford.com](http://www.huntford.com) **FAX 408-263-2100**

# MEMBER ACTIVITIES

---

---

*Business to Business Interaction...Offering Business Opportunities For You!*

**The Chamber Encourages You to Support Milpitas...  
Shop & Dine in Milpitas this Holiday Season and Keep Your Tax Dollars in Milpitas!**



*Chamber Director Gaye Morando and Ambassador Jean Stange enjoy dining in Milpitas.*

*From your favorite fast food faire to the ultimate dining pleasure, Milpitas offers tastes from all over the world. Why don't you discover these wonderful restaurants while you shop in Milpitas this holiday season.*

*Office Manager Marilyn Hay, Counselor Dick Goldman, and Executive Director Gaye Morando are reminding the business community about a FREE SERVICE available to them. SCORE - Service Corps of Retired Executives, sponsored by the U.S. Small Business Administration, offers free counseling to business start-ups, and established small businesses. Counseling is by appointment for one hour each at the Chamber Office. For appointment, call Marilyn Hay at (408) 262-2613.*



*V.P. International Dev. Charlene Tsao, Chamber President Marsha Grilli, President-Elect Nicky Wu, and Executive Director Gaye Morando, enjoyed meeting with Honorable Mrs. Rafidah Aziz, (center), Minister of International Trade & Industry, Malaysia.*

*The Milpitas Chamber of Commerce was one of the sponsors for the Business Opportunities in Malaysia Workshop held in September.*



# MOD - MEMBERS OFFER DISCOUNTS

The M.O.D. program allows Chamber members the opportunity to offer their goods or service at a discounted price to other Chamber members, thus promoting inter-member purchases. Remember to identify yourself as a Chamber member when you contact these members so you can receive your discount.

**A STORAGE CITY MILPITAS** - 324 S. Main Street, Milpitas, (408) 262-4000  
*YOUR NEIGHBORHOOD SELF-STORAGE. CHAMBER MEMBERS RECEIVE 2ND FULL MONTH FREE. NEW CUSTOMERS ONLY.*

**AFFORDABLE PROPERTIES & INVESTMENTS** - 318 S. Abel St., Milpitas, (408) 263-9500  
*\$600 GIFT CARD AT CLOSE OF ESCROW WHEN YOU BUY, SELL, OR REFINANCE YOUR HOME WITH ADDIE SCHARFF.*

**ALPHA VIDEO SERVICES** - (408) 946-1231 - Angelo Delegeane  
*10% DISCOUNT TO CHAMBER MEMBERS.*

**ANTHONY JOHN JEWELERS (formerly Absolute Brilliance)** - 1900 McCarthy Blvd., Suite 105, Milpitas (408) 428-9777 [www.anthonyjohnjewelers.net](http://www.anthonyjohnjewelers.net)  
*ANTHONY JOHN JEWELERS WILL PAY THE SALES TAX ON ALL OF IN-STOCK FINISHED JEWELRY.*

**AVIS RENT A CAR** - 149 W. Calaveras Blvd., Milpitas, (408) 942-3300  
*RECEIVE 10% DISCOUNT ON CAR RENTAL AS A MEMBER OF THE MILPITAS CHAMBER OF COMMERCE AT MILPITAS LOCATION.*

**AQSN, A Quality Service Network** - 1394 Tularcitos Drive, Milpitas, (510) 579-7890  
*WILL OFFER A 5-10% DISCOUNT ON TRAINING FOR LOCAL COMPANIES WITH MULTIPLE ATTENDEES, DEPENDENT UPON STUDENTS REGISTERED.*

**BLUE CROSS OF CALIFORNIA**, Tony Chan, 556 N. First St. #102, San Jose, CA 95112 - (510) 791-1878  
[www.healthmaster.us](http://www.healthmaster.us) - email: [sales@tonychan.net](mailto:sales@tonychan.net)

*APPLY ONLINE: [www.bluecross-usa.com](http://www.bluecross-usa.com)  
10% DISCOUNT (first month of membership) to new members only for Blue Cross medical plans.*

**BRIDGE IN CORPORATION**, 540 Clouser Drive, Milpitas, (408) 586-0080  
*WEBSITE DEVELOPMENT: PORTALS, CONTENT MANAGEMENT SYSTEMS, E-COMMERCE, CORPORATE INTRANET, CUSTOM APPLICATIONS - 5% DISCOUNT FOR MEMBERS.*

**CARTRIDGE WORLD MILPITAS** - 80 Ranch Drive, Milpitas - (408) 935-0300 - Harry Bucchianeri, Owner  
*FIX TWO (2) CARTRIDGES FOR THE PRICE OF ONE (1) - First Order Only.*

**CENTRE CAFE** - 1666 Centre Pointe Drive, Milpitas (408) 945-8996  
*10% OFF ON DAILY ENTREE OR FREE FOUNTAIN DRINK WHEN YOU BUY AN ENTREE.*

**CENTURY 21 OPTIMA** - 252 Great Mall Parkway, Milpitas, (408) 240-8500  
*10% OFF COMMISSION RECEIVED BY THE OFFICE IN ANY REAL ESTATE TRANSACTION TO CHAMBER MEMBERS.*

**CHIROSORT USA - Dr. Rooh** - 1000 Jacklin Rd., Milpitas - (408) 262-1371  
*RECEIVE 15% OFF REGULAR PRICE OF THERAPEUTIC MASSAGE SESSIONS. Your Sports Injury & Family Health Specialists (Located inside Milpitas Health & Fitness)*

**CURVES MILPITAS-EAST** - 1766 Clear Lake Avenue (408) 262-5152  
*Milpitas Chamber members and their family members (women). If they will join the club for a year, they will waive the first visit service fee (which is usually \$49).*

**EMBASSY SUITES HOTEL MILPITAS** - 901 E. Calaveras Blvd. (408) 942-0400  
*15% OFF LUNCH OR DINNER IN SWAN COURT.*

*15% OFF MEETING ROOM RENTAL & FOOD FOR GROUPS OVER 25. PLEASE BRING IN YOUR CHAMBER'S PANORAMA FOR YOUR 15% DISCOUNT.*

**FEDEX KINKO'S MILPITAS**, 257 W. Calaveras Blvd., Milpitas (408) 946-2500  
*RECEIVE 25% OFF ALL PRODUCTS AND SERVICES. DISCOUNT FOR CHAMBER MEMBERS ONLY.*

**THE FRAMED NEEDLE**, Dorita Menconi, 759 Ames Ave., Milpitas (408) 888-8979  
*GET YOUR BUSINESS LICENSE OR RESALE PERMIT FRAMED FOR FREE! LIMIT ONE FRAME PACKAGE PER BUSINESS.*

**FREEDOM EQUITY GROUP, INCORPORATED** - 550 S. Winchester Boulevard, Suite 626, (408) 921-8417  
*DALE SCHRUMPE OFFERS YOU A \$100 DISCOUNT*

*WHEN YOU JOIN THE FREEDOM EQUITY GROUP, INC. THE TOTAL COST IS \$345 TO BECOME AN ASSOCIATE OF THE FREEDOM EQUITY GROUP, INC.*

**GIORGIO'S ITALIAN FOOD & PIZZERIA** - 643 E. Calaveras Blvd., Milpitas, (408) 942-1292  
*15% OFF UPON PRESENTATION OF CHAMBER MEMBER CARD*

**GLOBAL EQUITY LENDING**, 545 E. Brokaw Rd., San Jose, (408) 373-5264  
*\$125 DISCOUNT TOWARDS GLOBAL EQUITY LANDING MEMBERSHIP FEE TO BEGIN YOUR CAREER IN THE MORTGAGE BUSINESS. NO REAL ESTATE LICENSE REQUIRED.*

*OFFERED BY PHUONG HUAYH.*

**HAMPTON INN SILICON VALLEY/MILPITAS** - 215 Barber Court, (408) 428-9090  
*ROOM RATES SUN-THURS. \$119. FRI-SAT. \$59 INCLUDING EXPANDED CONTINENTAL BREAKFAST AND COMPLIMENTARY HIGH-SPEED DSL ACCESS IN ALL ROOMS AND LOBBY.*

**HILTON GARDEN INN, SAN JOSE/MILPITAS**, 30 Ranch Dr., Milpitas, (408) 719-1313  
*15% DISCOUNT OFF BEST AVAILABLE RATE, SEVEN DAYS A WEEK. PLEASE PRESENT YOUR CHAMBER PANORAMA TO RECEIVE YOUR DISCOUNT. NOT TO BE COMBINED WITH ANY OTHER DISCOUNT OR OFFER.*

**WILLIAM HTUN, D.D.S. DENTAL CARE**  
113 N. Milpitas Blvd. (408) 263-2272  
*IF MEMBER COMES IN FOR A COMPLETE ORAL EXAM, AND TEETH CLEANING, MEMBER WILL RECEIVE A FREE TEETH WHITENING SYSTEM.*

**KOONG'S RESTAURANT** Keith Chu, Owner, 103 N. Milpitas Boulevard. (408) 946-8020  
*10% DISCOUNT TO CHAMBER MEMBERS.*

**LA FUENTE MEXICAN GRILL**  
265 W. CALAVERAS BLVD. - (408) 719-8482  
*BUY ONE DINNER PLATE AT REGULAR PRICE AND RECEIVE ANOTHER DINNER PLATE OF EQUAL OR LESSOR VALUE AT 1/2 THE PRICE.*

**R. LARKSPUR LANDING MILPITAS**, 40 Ranch Dr., Milpitas, (408) 719-1212  
*15% OFF BEST AVAILABLE RATE, SEVEN DAYS A WEEK. PLEASE PRESENT YOUR CHAMBER PANORAMA TO RECEIVE YOUR DISCOUNT. BASED ON AVAILABILITY. NOT TO BE COMBINED WITH ANY OTHER OFFERS OR DISCOUNTS.*

**LILI OF THE VALLEY** - Diane Cheung - 581 E. Calaveras Blvd, Milpitas (408) 262-2221  
*OFFERING 10% DISCOUNT TO MEMBERS. (Note: Lili of the Valley is moving to 605 E. Calaveras Blvd. (next to the Chocolate Affaire in the Milpitas Town Center).)*

**LIN YE ACUPUNCTURE CLINIC** - 60 Dixon Road, (408) 263-3238  
*ONE HOUR OFFICE VISIT INCLUDES EXAMINATION, ACUPUNCTURE, ACUPRESSURE, TUINA HERBAL REMEDY, AND CONSULTATION ON YOUR HEALTH. Reg. Price \$99. MO.D. \$55.*

**MARY KAY COSMETICS** - Diana Liffengren, (408) 263-3555  
*10% DISCOUNT TO MEMBERS.*

**MDM ENTERTAINMENT (Mike Westerman)** - (408) 597-5286  
*\$100 OFF FOR ANY EVENT OR PARTY FOR YOUR OCCASION.*

**MERIONES PUBLISHING LLC** - 1875 S. Bascom Ave. 116, PMB 298, Campbell, CA 95008, (408) 351-4343  
*15% OFF WEBSITE DESIGN SERVICES (NEW CLIENTS AND SITES ONLY).*

**MILPITAS BACKFLOW PREVENTION SERVICE**, Cathy Branco, 142 N. Milpitas Blvd. - (408) 942-9811  
*TESTING IS REQUIRED BY THE CITY OF MILPITAS. CALL THEM FOR ANY INFORMATION ON YOUR BACKFLOW NEEDS.*

**MILPITAS HEALTH & FITNESS** - 1000 Jacklin Rd., Milpitas, (408) 946-2151  
*1) THREE (3) FREE MONTHS WITH PURCHASE OF REGULAR 1-YEAR MEMBERSHIP.  
2) \$100 OF FREE SUPPLEMENTS WITH FIRST PURCHASE OF 10 PERSONAL TRAINING SESSIONS.*

**MONITOR MORTGAGE** - 1156 Jacklin Road, Milpitas, (408) 957-7600  
*FREE APPRAISAL (\$350) AND CREDIT REPORT (\$26) FOR ANY REFINANCE OR CREDIT \$1,000 TOWARDS CLOSING COSTS FOR PURCHASES.*

**NEW ALADDIN CARPET & FLOORING**, Van K. Nguyen, Owner, 91 Dempsey Road - (408) 263-1988  
*10% DISCOUNT TO MEMBERS.*

**NEXTEL RETAIL**, 80 N. Milpitas Blvd. (408) 262-3963  
*SPECIAL CHAMBER PHONE PRICING AND 10% OFF ALL ACCESSORIES.*

**QUEST CREATIVE GROUP** - [www.questcreative.net](http://www.questcreative.net) (408) 432-1025  
988 Rincon Circle San Jose, CA 95131  
*15% OFF FULL COLOR PRINTING TO MEMBERS.*

**QUINCY'S BAR-B-Q**, Johnny Quincy Jones, Owner, 70 N. Main Street - (408) 263-5640  
*10% DISCOUNT TO MEMBERS*

**RESIDENCE INN BY MARRIOTT MILPITAS**, 1501 California Circle. (408) 941-9222  
*RELAX IN ONE OF THEIR BRAND NEW STUDIO SUITES AND ENJOY COMPLIMENTARY BREAKFAST IN THE MORNING. 50% OFF FOR CHAMBER MEMBERS ON THE WEEKEND.*

**ROUND TABLE PIZZA** - 1271 E. Calaveras Blvd. (408) 262-7822  
*\$2.00 OFF ANY LARGE PIZZA.*

**SAF KEEP STORAGE**, 1680 S. Main Street, (408) 957-0500  
*FOR NEW TENANTS ONLY! 25% OFF THE FIRST 4 MONTHS AND \$20 OFF THE FIRST MONTH RENT ON ANY AVAILABLE UNITS. 50% OFF SECOND MONTH RENT ON AVAILABLE UNITS.*

**STUART ANDERSON'S BLACK ANGUS**, 275 Ranch Drive - (408) 946-6000  
*25% OFF REGULAR PRICED LUNCH OR DINNER.*

**SUSHI LOVERS - MILPITAS**, 599 E. Calaveras Blvd. - (408) 945-9999, [www.sushilovers.com](http://www.sushilovers.com)  
*10% DISCOUNT TO MEMBERS FOR WEEKDAY LUNCHEONS, BOARD MEETINGS OR SOCIAL GATHERINGS OF UP TO 30 PEOPLE. CONTACT CHARLENE AT (408) 345-1169.*

**TOWN CENTER PIZZA**, Donald Ravizza, 85 N. Milpitas Blvd. - (408) 946-9401  
*10% DISCOUNT OFF ANY ORDER.*

**US STORAGE CENTERS**, 324 S. Main Street, Milpitas (408) 262-4000  
*YOUR NEIGHBORHOOD SELF STORAGE. CHAMBER MEMBERS RECEIVE 50% OFF FIRST THREE MONTHS OF RENT - NEW CUSTOMERS ONLY.*

**Victorian Square Cleaners**, Jong-Ag Yi, Owner, 1285 E. Calaveras Blvd. (408) 263-5640  
*10% DISCOUNT TO MEMBERS.*

**Virginia N. Davi, CPA**, 500 E. Calaveras Blvd., Suite 325, Milpitas (408) 942-8800  
*We can help you SAVE TAX \$\$ and INCREASE PROFITS with these service MOD specials:*

*'TAX PLANNING' (2005-2006) - INDIVIDUAL & CORPORATE...15% Discount. 'BUSINESS PLANNING' (2005-2006) - CORPORATE, SMALL BUS. & START-UPS...15% Discount. 'TAX PREPARATION & QTLY TAX EST.' (2005-2006)-INDIVIDUAL & BUSINESS...10% Discount.*

**YAN CAN FRESH ASIAN COOKING RESTAURANT**, 179 Ranch Drive. - (408) 945-1733  
*10% DISCOUNT TO CHAMBER MEMBERS.*

## Affordable Properties & Investments

318 S. Abel Street  
Milpitas  
(408) 263-9500



Addie Scharff

Affordable Properties & Investments was started in 1980 by owner/broker, Joe A. Cox. Real Estate Agent, Addie Scharff, tells us their office is located at 318 South Abel Street in Milpitas, and their office hours are 9:00 a.m. to 5:30 p.m., Monday through Friday, and 10:00 a.m. to 4:00 p.m. on Saturdays. Their office also provides service in Spanish.

Addie has had 20 years experience in real estate, and real estate investments. Her main function and goal is to provide her clients with excellent customer service when buying, selling, or refinancing their home. Participating with the Chamber's M.O.D. Program, Addie is offering a **\$600 gift card** at close of escrow when you buy, sell, or refinance your home with her. Give Addie Scharff a call at (408) 263-9500. ~

## Art of Living Foundation

**Dedicated to Serve Society by  
Strengthening Individuals**

The Art of Living Foundation, is an international nonprofit educational, charitable, and humanitarian organization offering programs in more than 142 countries around the world. As a non-government organization, Art of Living Foundation works in special consultative status with the Economic and Social Council of the United Nations, participating in a variety of committees and activities relating to health, education, sustainable development and conflict resolution. Art of Living Foundation is the world's largest volunteer based NGO with a wide range of social, cultural and spiritual activities. The foundation has reached out to over 20 million people from all walks of life.

The Art of Living Foundation is dedicated to serve the society by strengthening individuals. They do this by offering programs that eliminate stress, create a sense of belonging, restore human values, and encourage people from all backgrounds, religions, and cultural traditions to come together in celebration and service. Please visit their website at <http://www.artofliving.org>. ~

## Van Wood Financial Services

502A Valley Way, Milpitas  
(888) 977-1222

[www.vanwoodfinancial.com](http://www.vanwoodfinancial.com)

Van Wood Financial is a full service mortgage broker offering real estate financing through a wide range of products designed to fit most financial needs. Van Wood Financial represents the mortgage divisions of over 300 different lenders, including virtually all major banks, savings and loans, and wholesalers. They offer some of the most competitive mortgage rates available and take great pride in the professional service, they provide for their customers.

### Meet Your Team

**Experience, Integrity and Professionalism**



**Ruth Van Derostyne, Senior Loan Consultant (left)  
and Candace Smith, Assistant**

Accompanied by thirteen years of lending experience, Ruth Van Derostyne also brings fifteen years of real estate knowledge. With the combination of good people skills and a real love for the business, she works hard at giving her clients the utmost customer service, as well as listening carefully to their specific needs in finding them the best loan available.

Ruth's mission is to provide the highest quality of professionalism and to never lose sight of the fact that she is working for you. She feels that every loan has a home. Ruth is diligent in searching for a home loan that will fit each client's individual needs and you can count on her being truthful and forthright throughout each transaction.

Candace Smith has worked as Ruth's Assistant on and off for the past twelve years. She is committed to providing all of Ruth's clients with the most complete customer care possible. As a team, Ruth and Candace make sure that every customer and every loan is as important as the next.

At Van Wood Financial, their mission is to deliver the best quality of service available by:

- \* *Identifying your financial needs*
- \* *Offering a comprehensive selection of loan programs*
- \* *Simplifying the application and loan process*
- \* *Keeping you informed*
- \* *Closing the loan in a timely manner*

Ruth Van Derostyne and Candace Smith look forward to working with you and your friends and family, as they will provide all of the above. Their phone number is 888-977-1222, and their web site is:

[www.vanwoodfinancial.com](http://www.vanwoodfinancial.com)

## Heralding Our New Members

**TELEPACIFIC COMMUNICATIONS**  
Smriti Khanna, Senior Account Executive  
(408) 240-2182

**EMPIRE MAINTENANCE SERVICES**  
Salvador Ruiz, Owner  
1551 Industrial Road  
San Carlos, CA 94070  
(650) 802-0610  
Janitorial

**MR. BRAKES & CLUTCH**  
Robert Garduno  
312 S. Main Street, Suite 1 & 2  
Milpitas, CA 95035  
(408) 262-7211  
Automotive Repair

**SAM'S AUTO CARE**  
Carlos Chavez, Owner  
312 S. Main Street, Suite 4  
Milpitas, CA 95035  
(408) 262-0114  
Auto Care

**DUTRA ENTERPRISES, INCORPORATED**  
John A. Dutra, CEO  
22540 Main Street  
Hayward, CA 94541  
510-657-6871  
Real Estate Investment

**AFFORDABLE PROPERTIES**  
Addie Scharff, Realtor  
318 S. Abel Street, Milpitas, CA 95035  
(408) 263-9500

## Business Licenses

**LANDTECH CAPITAL, INCORPORATED**  
300 Montague Expressway #150  
Milpitas, CA 95035  
(408) 262-2229

**ROBERT VARICH AGENCY**  
1313 N. Milpitas Boulevard #165J  
Milpitas, CA 95035  
(408) 942-3331

**CENTRY NETWORKS**  
440 Dixon Landing Road #L305  
Milpitas, CA 95035  
(408) 945-9826

**SUNSET PROPERTIES**  
Dba Real Estate  
1313 N. Milpitas Boulevard #100  
Milpitas, CA 95035  
(408) 934-0600

**SUNSET PROPERTIES**  
DBA Real estate  
1313 N. Milpitas Boulevard, #100  
Milpitas, CA 95035  
(408) 934-0600

**EXECUTIVE HOME FURNISHINGS**  
1605 S. Main Street #105  
Milpitas, CA 95035  
(408) 263-8155

**BAY ELITE REALTY**  
75 Dempsey Road  
Milpitas, CA 95035  
(408) 263-7554

**NEW EAST LAKE RESTAURANT**  
61 Serra Way #120  
Milpitas, CA 95035  
(408) 263-9388

**KRYSTAL DESIGN HAIR & NAILS**  
1774 Milmont Drive  
Milpitas, CA 95035  
(408) 946-1585

**THE PLB GROUP, INCORPORATED**  
1313 N. Milpitas Boulevard, #160  
Milpitas, CA 95035  
(408) 262-5252

**ACHIEVERS LEARNING CENTER, INCORPORATED**  
1313 N. Milpitas Boulevard, #210  
Milpitas, CA 95035  
(408) 942-1768

**KOHL'S DEPARTMENT STORES, INCORPORATED**  
1150 Great Mall Drive  
Milpitas, CA 95035  
(408) 262-4055

**PARI NETWORKS, INCORPORATED**  
1313 N. Milpitas Boulevard, #165F  
Milpitas, CA 95035  
(408) 946-1800

**BANYAN INVESTMENT GROUP**  
491 Montague Expressway  
Milpitas, CA 95035  
(408) 935-8284

**ECHOMERX CORPORATION**  
362 Montague Expressway  
Milpitas, CA 95035  
(408) 942-1428

## Membership Renewals

*Thank You for Your Continued Support...*

### ONE YEAR...

Alpha Video  
Ecology Action  
Patelco Credit Union  
Wells Fargo Home Mortgage

### TWO YEARS...

Stratex Networks, Incorporated

### THREE YEARS...

Christopher Mussone, D.D.S.

### FOUR YEARS...

Alliance Occupational Medicine  
Taps Termite & Pest Specialists, Incorporated

### FIVE YEARS...

Impasse Administrative Service

### SIX YEARS...

Appian Engineering, Incorporated

### SEVEN YEARS...

Kiwanis Club of Milpitas  
Saf Keep Storage

### EIGHT YEARS...

Milpitas Dental Center

### FIFTEEN YEARS...

Milpitas Police Officers Association

### EIGHTEEN YEARS...

Kim Parker Landscapes, Incorporated  
Milpitas Yellow Pages

### NINETEEN YEARS...

Carl Bocchini, Associate Member  
Medius Corporation  
Olinger's Real Estate Investments

### TWENTY-TWO YEARS...

A Tool Shed Equipment Rentals, Incorporated

### TWENTY-SEVEN YEARS...

Gregory Wadden, D.D.S.

## District Attorney George Kennedy

### Warns Merchants About Potential Bad Checks During the Holidays

The Holiday Season will soon be upon us. Merchants look forward to a big increase in business and hire many new or temporary employees to handle the rush. The downside of this phenomenon is the increase in bad checks passed to unsuspecting cashiers. Many holiday shoppers feel overwhelmed, often becoming demanding and impatient and do not like going through the "third degree" when making a purchase. In order to keep their customers happy, merchants tend to let their guard down, thus creating opportunities for bad check writers.

To prevent this type of problem from happening, it is important for merchants and their employees to know what to look for when accepting a check. Establish a routine acceptance policy for all check transactions. Accept only checks drawn on a California bank account. Ask for identification such as a California driver's license and be sure the name matches the name on the check. If the address information does not match, verify which is correct. Ask for a telephone number. Record pertinent data on the front of the check and initial. Learn to trust your intuition; if something seems wrong, you are probably right. If the check looks suspicious, ask for another form of payment such as cash or a credit card.

Regardless of how many precautions you take, it is highly probable the bank will return some checks. Most checks are returned due to non-sufficient funds or because the account was closed. If this happens, contact the customer immediately to request payment within ten days. If the customer does not pay within the extended grace period, the check may be eligible for the Santa Clara County District Attorney's Bad Check Restitution Program.

District Attorney George Kennedy instituted this unique program to provide cost-free assistance to recipients of bad checks. The primary goal of the program is to obtain restitution and secondly, to hold bad check writers more accountable for their actions without creating an added burden to the criminal justice system. Check writers reported to the program must pay restitution and attend an eight-hour intervention class at their expense. Those who fail to cooperate have their case reviewed for a possible criminal filing with penalties that range from court fines to possible jail time in addition to paying restitution. All this is accomplished at no cost to County taxpayers. For additional information about the Bad Check Restitution Program, contact Melissa Sifuentes, Community Relations Representative at (877) 208-8491. ~

## Are You A Target For Fraud?

There are ways to protect your Business...

The following information from the Better Business Bureau appeared in the September 2005 issue of The Chamber of Commerce Pacesetter.

\* Don't buy supplies from a stranger. Telemarketers offering "great deals" can easily sell you poor quality, over-priced products. If a caller claims to represent your normal supplier, or tries to get information about your copier, printer, etc., get a phone number and offer to call back after you've checked them out.

\* Ask charities to provide donation requests in writing. Check with the Better Business Bureau before agreeing to support unknown organizations, including fire and police associations.

\* Don't cash any check without reading the fine print. If you cash it, you may be agreeing to purchase a product or service.

\* Don't agree to buy advertising for directories, phone book covers, coupon books, etc. without getting all details in writing. Get a contract that includes the number of publications to be printed, method of distribution and costs. Ask for copies of past publications and contact advertisers to see if they were satisfied with results.

\* Don't purchase posters required by law, such as minimum wage notice. Most are free from the government agency that mandates the posting.

\* Protect credit card and bank account numbers. Shred discarded paperwork that contains this information to keep it out of the hands of identity thieves.

\* Make sure every invoice you receive is legitimate. Bogus bills can be paid before someone realized they are fake. ~

## Entertainment Book 2006

**Entertainment 2006 is**

**HOT! HOT! HOT!**

(44 years of Great Time and Great Savings)

The Entertainment Book 2006 is Available for Sale  
at the Chamber Office.

The book offers you savings on casual dining  
restaurants, fast food restaurants, entertainment,  
car rentals, hotels and more.

Entertainment Books make wonderful gifts  
for the Holidays.

Stop by the Chamber Office at  
828 N. Hillview Drive (in the Hillview Office Center)  
to get your book while supplies last. The price is \$25

## Chamber Urges Employers to Comply with Looming Harassment Training Deadline

The California Chamber of Commerce is encouraging employers throughout the state to comply with the new California law that requires all organizations with 50 or more employees, including contract personnel, to have put all supervisory employees through sexual harassment training by December 31, 2005.

AB 1825 (Reyes; D-Fresno) signed in 2004, requires organizations to meet an initial deadline by January 1, 2006. By this date, each supervisory employee needs to have done at least two hours of training, unless they had received some sexual harassment training during 2003-2004. Thereafter, companies will have to provide two hours of training every two years.

More information on AB 1825, including a fact sheet and frequently asked questions about the law and the sexual harassment prevention training program are available at [www.calchamber.com](http://www.calchamber.com). ~

## Chamber Urges Employers to Comply with Looming Harassment Training Deadline

The Milpitas Chamber of Commerce offers certificates of origin for businesses shipping products overseas. The certificate is a document which verifies the county in which the merchandise was assembled and is often necessary because of complicated treaty arrangements and duties that apply to goods entering various countries.

*A free service to members. Non-members \$25.*

# 2005 Calendar of Events

## NOVEMBER 2005

- 2 AMBASSADOR MEETING, Chamber office, 12:00 Noon
- 5 SHOP & DINE MILPITAS KICKOFF CAMPAIGN, McCarthy Ranch
- 5 MILPITAS ROTARY CLUB HOLD 'EM PLAYERS - [www.rotaryholdem.com](http://www.rotaryholdem.com)
- 8 MUSD SCHOOL BOARD MEETING, 7:00 p.m., Board Room
- 11 VETERANS DAY, CITY/CHAMBER HOLIDAY
- 17 BUSINESS EXPERIENCE DAY, 12:30 p.m., Luncheon/Program at Embassy Suites Hotel, Guest Speaker/Senator Liz Figueroa, CA State Senate District 10
- 17 BUSINESS AFTER HOURS MIXER, Progressive Mixer at Victorian Square Shopping Center, 5:00 to 7:30 p.m., Begin at Milpitas Dental Center, 1213 E. Calaveras Boulevard.
- 22 MUSD SCHOOL BOARD MEETING, 7:00 p.m., Board Room
- 24 &
- 25 THANKSGIVING HOLIDAY/City and Chamber Offices Closed.

## DECEMBER 2005

- 1 HOLIDAY TREE LIGHTING CEREMONY, City Hall, 7:00 p.m.
- 7 AMBASSADOR MEETING, Chamber Office, 12:00 Noon
- 8 BUSINESS AFTER HOURS MIXER, Huntford Printing & Graphics, 5-7:30pm
- 13 MUSD SCHOOL BOARD MEETING, 7:00 p.m., Board Room
- 23 &
- 24 HAPPY HOLIDAYS - City/Chamber Offices Closed
- 31 NEW YEAR'S EVE - City/Chamber Offices Closed.

### ✓ City Council Meetings

First & Third Tuesday of each month at 7:00 p.m.

### ✓ Planning Commission Meetings

Second and Fourth Wednesday at 7:00 p.m.

### Get Connected with Connection Clubs

**TUESDAY CLUB #1 - 1st & 3rd, Summitpointe Golf Club**  
8 - 9 a.m.

**WEDNESDAY CLUB #2 - 2nd & 4th, Omega Restaurant**  
90 S. Park Victoria Dr., Milpitas, 12:00 - 1:00 p.m.

**Call Chamber office for information (408) 262-2613.**

**Milpitas Chamber of Commerce**  
828 N. Hillview Drive  
Milpitas, CA 95035

CHANGE SERVICE REQUESTED

PRST STD  
US POSTAGE  
**PAID**  
MILPITAS, CA  
PERMIT NO. 5